



Michigan State Auctioneers Association

Michigan Auctioneers Support Senate Bills 603 & 604

In examining the realistic goals of the MSAA in their search for a common ground relating to the future of the Senate Bills 603 & 604, it comes to mind the real reasons the membership has chosen to peruse this avenue. The auction business as it used to exist years ago has done a 180 degree about face. It is a proven fact that in 2005 Auctioneers collectively sold over 30 Billion dollars worth of real estate in the US alone. Not to mention the 100's of Millions of dollars of personal property that is sold each year by auctioneers across the country.

Let's face it, the Auction business is BIG business and is getting bigger each year. It is growing by leaps and bounds with no end in sight. As business grows for this industry, so do the complexities of operating these businesses. Associations like the Michigan State Auctioneers Association have made a commitment to their association to make it one of the best represented, best received and most informed association they can possibly have. In doing so, this association must teach the membership the proper methods of designing and committing to the contracts that every auctioneer must affix to each of their auctions. They must give cause as to the proper types of advertising for members that are Registered with the State of Michigan and show the public that they are responding and abiding by these rules and regulations that make our association so much more professional than other organizations.

Having a State Registration in place would make instruction a must and ongoing quest, which is already underway in the MSAA. The conventions, seminars and informative meetings that are sponsored by this association would make an effort to bring all forms of doing business as an auctioneer more uniform and recognizable by most individuals. By instructing our membership about the proper use of trust accounts, proper advertising format, use of universally recognized real estate forms that are more professional and recognizable by the buying public are only a few of the areas this registration would strengthen.

The bottom line for our organization is that we need to have the public protected and at ease with the idea of the auction process. The Registration of our members would unify our efforts and make the Auction Profession much easier to understand and enjoy.

To close, another area that this registration would aid is the collection of personal property taxes owed to municipalities. There would be more of a paper trail to assist these municipalities in recovering these funds that sometimes get pigeon-holed and forgotten. An organization is only as good as the members it represents. I believe the Michigan State Auctioneers Association is of sound integrity, and an association that the State of Michigan would be proud to serve in tandem, the residents of this State.

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